

# ANCHOR LINES

NAVIGATOR CREDIT UNION

Summer 2018

## 6 Expenses to Include in Your Homebuying Budget

Get a Fresh Start with Your Credit Union

Inicie Bien Esta Temporada Con su Cooperativa de Crédito

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**Navigator**  
CREDIT UNION

[www.navigatorcu.org](http://www.navigatorcu.org)



## Working in Your Best Interest

At Navigator Credit Union, our Members are at the center of all we do. That's why "Working in Your Best Interest" was the theme for our 79<sup>th</sup> Annual Shareholders' Meeting. It's more than a slogan,

it's fundamental to our Member Promise. Each and every day throughout the year, Navigator Team Members work together to fulfill our pledge to:

- Simplify Your Life
- Protect Your Privacy
- Work in Your Best Interest
- Help You Achieve Financial Success.

### Delivering the Navigator Member Promise

The products and services offered by your credit union reflect that pledge, as we work together to deliver personal and comprehensive services focused on your needs. We're proud to offer unique and beneficial services to help you achieve financial success. Our Save'N Up Debit Card Savings Program paid Members nearly \$73,000 last year, and the Build'N Up Credit Builder Loan Program provides a way to establish credit while saving toward a personal goal. We're helping to protect your privacy with the innovative CardValet app for smart phones, giving you the power to securely manage Navigator debit and credit cards in real time; it's featured on Page 2 of this issue. Navigator was founded by members for members, and it's why we strive every day to remain focused on our mission of service, commitment and substantial value.

### Financially Sound, Ready for the Future

We are diligently pursuing new opportunities and seeking to improve, yet our commitment to working in the best interest

of our Members goes beyond higher savings rates, lower loan rates and fewer fees. We're dedicated to remaining a financially sound institution poised to securely serve you, our member-owners for decades to come.

Here are a few things you may not know about Navigator Credit Union:

- Largest State-Chartered Credit Union in Mississippi
- 12.28% Capital (considered well capitalized)
- Financially Sound
- 2nd Largest Credit Union in Mississippi
- Asset size: \$350,868,270.

### Check Inside

In this issue, you'll learn more about home buying and our friendly, local Mortgage Services and planning for your future with NCU Wealth Management, one of the nation's top financial services programs. There are lots of good reasons to choose a credit union as your primary financial institution and even more as to why that credit union should be Navigator!

We're grateful for your membership and support. You can be assured the Navigator Team will continue working in your best interest now and in the years to come.

Thank you for being a Member!

Robert A. Fertitta  
President & CEO

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Building a legacy of excellence for our members through service, commitment and substantial value.

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# Get a Fresh Start with Your Credit Union

Springing forward into Summer is the perfect time to take a fresh look at your finances, and we can help! As a member-owner of Navigator Credit Union, you're not just a number. We've made a promise to help you achieve financial success, and our goal is to help you reach your goals. Safeguard your future by taking advantage of our services that empower you to make smart financial decisions and enjoy the benefits of the same services offered by big banks, but with fewer fees, competitive rates and friendly, neighborhood service. Take another look at some of our services designed with you in mind.

- **Automatic savings transfers.** Rest easy knowing you're saving money every month with automatic savings. Set the amount you want deposited into your savings account on a regular schedule that works for you – and then forget about it.

- **Debit and Credit card alerts.** Protect yourself against fraud and prevent overspending by setting up alerts to your computer or mobile device when you use online banking.
- **Online bill pay.** With online bill pay, you avoid the hassle of making sure you have enough postage when you pay your bills. Plus there's no worrying about checks getting lost or paying on time since you're not sending bills through the mail.
- **Overdraft protection.** Steer clear of having your debit card transaction denied when your checking account balance is low by setting up overdraft transfer and/or overdraft protection.

We're always ready to answer your questions, so stop by a Branch, visit us at [www.navigatorcu.org](http://www.navigatorcu.org) or call our Member Contact Center at **800-344-3281** for assistance.

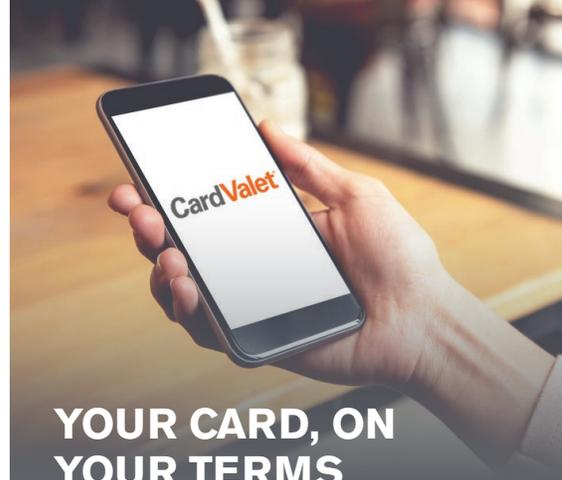
## Inicie Bien Esta Temporada Con su Cooperativa de Crédito

El verano ya se avecina y es la época perfecta para que comience a ordenar sus finanzas ¡y podemos ayudarle! Como miembro copropietario de Navigator Credit Union, usted no es solo un número. Nuestra promesa es ayudarle a lograr el éxito financiero, y nuestra meta es ayudarle a lograr sus objetivos. Asegure su futuro y aproveche nuestros servicios que le permitirán tomar decisiones financieras inteligentes y disfrutar de los mismos beneficios que ofrecen los grandes bancos, pero con menos comisiones bancarias, con tasas competitivas y un servicio amable, de fácil acceso y trato cercano. Dele otra mirada a parte de nuestros servicios, que han sido diseñados pensando en usted.

- **Transferencias de ahorro automático.** Descanse seguro sabiendo que está ahorrando cada mes con transferencias de ahorro automático.

Determine la cantidad que quiere que le depositemos en su cuenta de ahorros sobre una base regular conveniente para usted, y luego olvídense.

- **Alertas de tarjetas de débito y crédito.** Protéjase usted mismo contra fraudes y gastos excesivos; para ello, configure alertas en su computadora o dispositivo móvil cuando use la banca en línea.
- **Pago de facturas en línea.** Con el pago de facturas en línea, se evita la preocupación de tener que contar con la cantidad suficiente de sellos postales para enviar el pago de sus facturas. Además, no tiene que preocuparse de que el cheque se pueda extraviar o no llegar a tiempo para el pago de su cuenta.
- **Protección contra sobregiros.** Configure la opción de transferencia



## YOUR CARD, ON YOUR TERMS

*Get our new mobile app that lets you control card usage and spending on the go!*

Navigator Credit Union now offers CardValet®, a new card management and fraud mitigation tool for debit and credit cardholders. Simply download the free app from the Apple® App Store or Google® Play Store, and then actively control card usage on the go.

**Control Spending** – Set general spending limits or specify merchant types, such as gas, groceries or retail stores. Plus, set controls by location and change your settings anytime.

**Fraud Protection** – Turn off your card when you're not using it to help prevent fraud and easily turn it on when you're ready to use it. And real-time alerts keep you informed.

**Monitor Finances** – Wherever you are, you can use CardValet to check your account balances and review transactions. Link more than one account to keep track of all debit cards in one easy-to-use application.

CardValet puts control of your Navigator debit and credit cards right in your hands.

de sobregiro o protección de sobregiro, y asegúrese de que no le declinen las transacciones con su tarjeta de débito cuando tenga un saldo insuficiente en su cuenta de cheques.

Estamos siempre aquí para responder a sus preguntas, de modo que visítenos en una de nuestras sucursales, en [www.navigatorcu.org](http://www.navigatorcu.org), o bien, llame a nuestro Centro de Servicio a los Miembros al **800-344-3281** para solicitar asistencia.

# 6 Expenses to Include in Your Homebuying Budget

When you buy a home, it's important to look beyond the sale price and mortgage payment to set your budget. First-time homebuyers are sometimes caught off guard by overlooked expenses, which can create an uncomfortable financial pinch. Be sure you consider these one-time and ongoing expenses:

**1 Home inspection.** Before you close on your home, you'll want to have it thoroughly inspected by a professional. Your lender may even require it. For a few hundred dollars, an inspection can uncover potential trouble such as structural problems or asbestos. If problems are found, you may need to pay another expert to provide an assessment. A good inspector can also tell you what to expect in terms of ...

**2 Home maintenance.** Experts recommend setting aside 1 to 3 percent of the home's purchase price for annual maintenance.\* You may need to buy lawn care equipment or replace the roof, furnace or water heater.

**3 Taxes and insurance.** Property taxes and homeowners insurance aren't always included in mortgage payment calculators. Costs vary widely, depending

on the value of your home and its location, but taxes and insurance together can easily total a few hundred dollars a month.

**4 Extra cash at closing.** Your lender should give you a detailed estimate of closing costs. But beyond those, you may have to pay additional expenses, such as a prorated portion of property taxes or homeowners association fees that the seller has already paid.

**5 The move.** Whether you hire professional movers for a few thousand dollars or rent a truck, buy boxes and recruit friends to help, moving costs money.

**6 Settling in.** You may have to pay utility connection fees when you move in, plus utility costs may be higher than you

were used to as a renter. You'll probably want to replace the locks on all the doors. And you may need new window coverings, rugs and furniture.

## Find the Right Mortgage

The experienced mortgage specialists at Navigator Credit Union can help you understand the true costs of homeownership so you don't encounter any unpleasant surprises. We'll help you find the right mortgage for your circumstances and budget. Contact a mortgage professional by calling **228-475-7300** or **800-344-3281, option #5**; emailing **Mortgage@navigatorcu.org**; or visit **www.navigatorcu.org**.

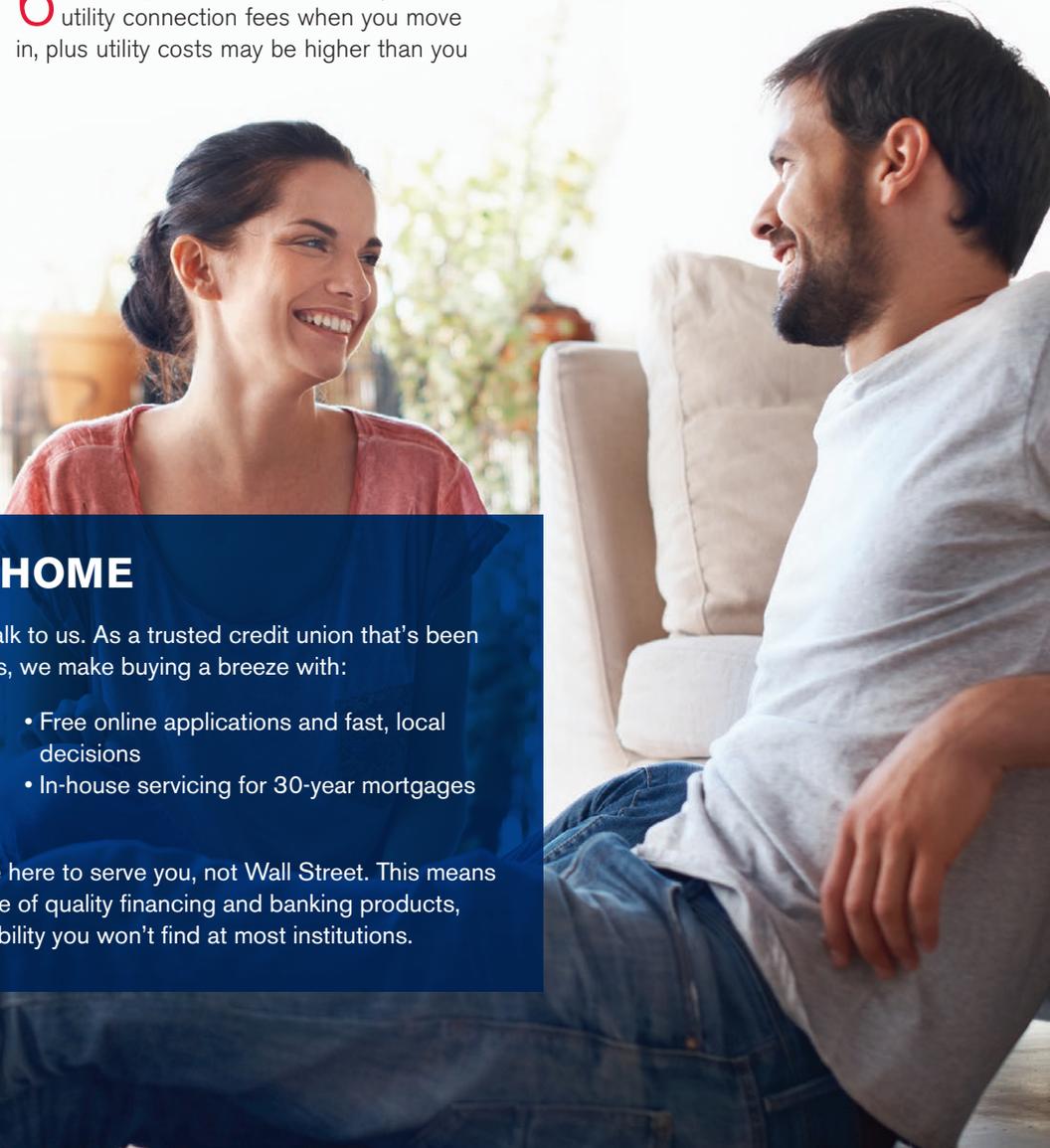
\* Source: HGTV.

## NAVIGATING THE WAY HOME

Ready to begin your homebuying journey? Talk to us. As a trusted credit union that's been serving local homebuyers for almost 80 years, we make buying a breeze with:

- Flexible options with great rates
- 14 branches across Mississippi and Alabama
- Step-by-step guidance from a friendly team
- Free online applications and fast, local decisions
- In-house servicing for 30-year mortgages

And, as a member-owned credit union, we're here to serve you, not Wall Street. This means we can provide our Members with a full range of quality financing and banking products, but with better rates, fewer fees and the flexibility you won't find at most institutions.



# The Lowdown on Down Payments

When you're thinking of buying a home, the down payment on a mortgage can be a big hurdle. However, requirements have changed over the years and it may be easier than you think to secure a down payment for a home.

A **down payment** is the initial payment made to the seller when you buy a home. It is typically expressed as a percentage.

## 6% example



Here are 4 fast facts from the National Association of Realtors®:

1



### You don't need a 20% down payment.

Many loan programs allow you to make a much smaller down payment, or no down payment at all. In fact, 60% of homebuyers financed their purchase with a down payment of 6% — or less!

2



### Low down payment programs help first-time and repeat buyers.

Low down payment programs are available to many qualified buyers, including those who are not first-time buyers.

3



### USDA loans require no down payment.

The USDA Rural Development Guaranteed Housing Loan Program is a zero-down mortgage for eligible rural and suburban home buyers. Applications are made through approved local mortgage lenders. Ask your lender if this might be an option for you.

4



### Your down payment doesn't have to come from your own savings.

Many loan programs allow your down payment to come from a variety of sources, including gifts, grants and loans.

If you're in the market to buy a home, Navigator Credit Union's mortgage loan specialists can help you make it happen! Contact us today at 228-475-7300 or visit [www.navigatorcu.org](http://www.navigatorcu.org) to learn more.

# Try the Bucket Approach

Constructing a portfolio this way may help you ride through a bear market in retirement.

*Provided by Jeffrey C. Hamm*

**S**tocks sometimes retreat. That reality can be overlooked in a long bull market. Bear markets do appear, and a deep downturn could force you to sell securities in retirement, so you can pay for necessary expenses.

## **Right now, you might have too much money in stocks.**

Years of steady gains may have unbalanced your portfolio and heightened your risk exposure. If you are 60 or older, that constitutes a warning sign, especially given this bull market's age. What would a downturn do to your retirement fund and your retirement income?

If you are wondering how to respond to this risk, consider the bucket approach to retirement income planning.

**The bucket approach may help you through different market cycles in retirement.** This investing strategy, credited to a Florida financial planner named Harold Evensky, has simple and complex variations. It assigns fixed-income and equity investments to different "buckets" with the goal of providing sufficient cash flow to retirees during different stages of their "second acts."<sup>1,2</sup>



**Jeffrey C. Hamm, CRPC®**  
Vice President,  
Wealth Management

**The simplest version involves just two buckets.** One holds the equivalent of 1-5 years of cash reserves (in deposit accounts and/or fixed-income investments), and the other holds everything else in the investment portfolio. When you need to fund your expenses, you turn to the cash and the fixed-income vehicles and leave equities untouched. Rebalancing your portfolio (that is, selling investments in an overweighted asset class) lets you increase the size of your cash bucket.<sup>1,2</sup>

**Other versions of the bucket approach have longer time horizons.** In one variation designed to be used for at least 25 years, a cash reserve bucket is created to fund the first two years of retirement, its size approximating 10% of the portfolio;



the cash comes from FDIC-insured sources or Treasuries. A second bucket, intended to generate somewhat greater income, is planned for the rest of the first decade of retirement; this bucket is filled with longer-duration, fixed-income investments and comprises about 35% of the portfolio. The third bucket (the other 55%) is designed for the years afterward and contains a sizable equities position; the goal here is to realize some growth and compounding for a decade, then tap into that bucket for income.<sup>1,2</sup>

**In glimpsing the details of the bucket approach, you can also see the big picture.** Suppose a bear market occurs just as you retire. Since your retirement income strategy pulls cash from deposit accounts and fixed-income investments first, your equity positions have time to rebound. You have a chance to avoid selling low (and selling off part of your retirement fund).

**Is the bucket approach foolproof?** No, but no investing strategy is. In the worst-case scenario, you drain 100% of the cash bucket(s) and end up with an all-equities portfolio. That is hardly what you want in retirement. Bucket allocations must be carefully calculated, and periodic bucket rebalancing is also needed.

**The bucket approach may have both financial and psychological merits.** Most retirees use the 4% rule (or something close) when withdrawing income: they take distributions from various accounts and asset classes, perhaps with little regard for tax efficiency. If Wall Street stumbles and their portfolios shrink, they may panic and make moves they will later regret – such as selling low, abandoning stocks or even running toward alternative investments in desperation.

When you use a bucket approach, you first turn to cash and/or liquid securities for retirement income rather than equities. Psychologically, you know that if a bear market arrives early in your retirement, your equity holdings will have some time to recover. This knowledge is reassuring, and it may dissuade you from impulsive financial decisions.

**Ask about the bucket approach today.** It could be a great financial strategy to adopt for your retirement.

Jeff Hamm may be reached at **228-474-3427**.

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Citations.

1 - [seattletimes.com/business/about-to-retire-heres-how-to-cope-with-stock-market-shocks/](http://seattletimes.com/business/about-to-retire-heres-how-to-cope-with-stock-market-shocks/) [11/25/17]

2 - [news.morningstar.com/articlenet/article.aspx?id=839521](http://news.morningstar.com/articlenet/article.aspx?id=839521) [12/13/17]

# RECIPE

## 5 a Day Salad

This nutrient-packed salad uses 10 different vegetables, and each serving is equal to five cups of vegetables!

Serves: 4

### INGREDIENTS

- 4 cups fresh spinach
- 4 cups romaine lettuce
- 2 cups green pepper (chopped, or use red, yellow or orange)
- 2 cups cherry tomatoes
- 1 cup broccoli (chopped)
- 1 cup cauliflower (chopped)
- 1 cup yellow squash (sliced)
- 2 cups cucumber (sliced)
- 2 cups carrots (chopped)
- 1 cup zucchini (sliced)

### DIRECTIONS

Wash all of the vegetables and mix them together in a large mixing bowl. Top this colorful meal with the nonfat or low-fat dressing of your choice. Note: Dressing is not included in the nutritional analysis.

Nutrition information: 99 calories; 1 g total fat; 0 g saturated fat; 0 mg cholesterol; 100 mg sodium; 21 g total carbohydrate; 8 g dietary fiber; 10 g total sugars; 0 g added sugars; 5 g protein; 0 mcg vitamin D; 119 mg calcium; 2 mg iron; 1,166 mg potassium

Recipe courtesy of the U.S. Department of Agriculture, [whatscooking.fns.usda.gov](http://whatscooking.fns.usda.gov).

# Information Directory

## Navigator Credit Union

[www.navigatorcu.org](http://www.navigatorcu.org)

Main Number: **228-475-7300**

Lending Service Center: **228-474-3401**

Toll Free: **800-344-3281**

Harrison County, MS: **228-539-6054**

Mobile/Baldwin County, AL: **251-602-6294**



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To report your lost or stolen VISA® Debit Card call: **800-472-3272** or **973-682-2652**, 24 hours a day

To report your lost or stolen VISA® Credit Card call cardholder service: **844-700-0990**. 7 a.m.-9 p.m., Monday – Friday; **301-945-3564** after 9 p.m. and on weekends.

To locate a surcharge-free ATM anywhere in the U.S., visit: [www.culiance.com](http://www.culiance.com)

To locate a CO-OP connected credit union to conduct a transaction free of charge anywhere in the U.S., visit: [www.co-opcreditunions.org](http://www.co-opcreditunions.org)



Visit [www.navigatorcu.org](http://www.navigatorcu.org) for hours of operation.

### Alabama Locations

Alma Bryant Branch | Cottage Hill Branch | Daphne Branch | Hillcrest Branch | Midtown Branch | Schillinger Branch

### Mississippi Locations

Gautier Branch  
Gulfport Branch  
Hurley Branch  
Ingalls Branch  
Jackson Ave. Branch  
Moss Point Branch  
Ocean Springs Branch  
Vanceleave Branch

### Holiday Closings

Independence Day – July 4

*Anchor Lines* is produced by the Marketing Department of Navigator Credit Union. For questions, comments or suggestions for future articles, please contact Cheryl Cooper, Director of Marketing, at [ccooper@navigatorcu.org](mailto:ccooper@navigatorcu.org) or call **228-474-3426**.



**Navigator**  
CREDIT UNION

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## We'll Help You Navigate Home.

Find the right mortgage for your journey with a trusted credit union that's been serving local homebuyers for almost 80 years. We make buying a breeze with:

- ✓ Step-by-step guidance from a friendly team
- ✓ Flexible mortgage options and great rates
- ✓ Free online applications and fast, local processing

Apply online at [navigatorcu.org](http://navigatorcu.org)

Call **228-475-7300** or **800-344-3281**, option #5

Or, email [mortgage@navigatorcu.org](mailto:mortgage@navigatorcu.org)

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